International and Domestic Trading
Contribution to Society and the Environment

Corporate Brochure 2015
Year ended March 2015
Company Profile

Established
February 5, 1952

Capital and Shares (As of March 31, 2015)
Capital (Authorized)  2,000,000,000
Capital (Paid up)  500,000,000
Shares (Issued)  10,000 shares
Shareholder
Kanematsu Corporation  10,000 shares

Employees (As of March 31, 2015)
141

Bank References
The Bank of Tokyo-Mitsubishi UFJ, Ltd.
Mitsubishi UFJ Trust and Banking Corporation
Mizuho Bank, Ltd.

Financial Highlights (Years ended March 31)

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales (¥ million)</td>
<td>92,188</td>
<td>98,780</td>
<td>95,990</td>
</tr>
<tr>
<td>Ordinary income (¥ million)</td>
<td>824</td>
<td>1,251</td>
<td>1,034</td>
</tr>
<tr>
<td>Net income (¥ million)</td>
<td>215</td>
<td>977</td>
<td>645</td>
</tr>
<tr>
<td>Net income per share (¥)</td>
<td>21,515</td>
<td>97,772</td>
<td>64,596</td>
</tr>
<tr>
<td>Total assets (¥ million)</td>
<td>28,244</td>
<td>28,664</td>
<td>27,299</td>
</tr>
<tr>
<td>Net assets (¥ million)</td>
<td>6,529</td>
<td>7,313</td>
<td>7,104</td>
</tr>
</tbody>
</table>

Net Sales by Business Segment (Years ended March 31)

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Net sales (¥ million)</td>
</tr>
<tr>
<td>Pet Business Dept.</td>
<td>22,838</td>
</tr>
<tr>
<td>Health Industry Dept.</td>
<td>15,442</td>
</tr>
<tr>
<td>Food Vending Machine Dept.</td>
<td>28,035</td>
</tr>
<tr>
<td>Metal &amp; Machinery Dept.</td>
<td>9,912</td>
</tr>
<tr>
<td>Aerospace &amp; Marine Dept.</td>
<td>19,761</td>
</tr>
<tr>
<td>Total</td>
<td>95,990</td>
</tr>
<tr>
<td>Network Japan</td>
<td>Hokkaido Branch</td>
</tr>
<tr>
<td>---------------</td>
<td>-----------------</td>
</tr>
<tr>
<td><strong>Tokyo Head Office</strong></td>
<td>11th Floor, Sapporo-Kitasanjo Bldg., 1, Nishi 3-chome, Kita 3-jo, Chuo-ku, Sapporo 060-0003, Japan</td>
</tr>
<tr>
<td><strong>Address</strong></td>
<td>Tel: 81-11-233-3250</td>
</tr>
<tr>
<td><strong>Contact Information</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Tohoku Branch</strong></td>
<td>6th Floor, Bell The Sendai Bldg., 7-17, Chuo 4-chome, Aoba-ku, Sendai 980-0021, Japan</td>
</tr>
<tr>
<td><strong>Address</strong></td>
<td>Tel: 81-22-266-2691</td>
</tr>
<tr>
<td><strong>Contact Information</strong></td>
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<tr>
<td><strong>Chubu Branch</strong></td>
<td>6th Floor, Nagoya Nishiki Front Tower., 3-4, Nishiki 2-chome, Naka-ku, Nagoya 460-0003, Japan</td>
</tr>
<tr>
<td><strong>Address</strong></td>
<td>Tel: 81-52-218-6101</td>
</tr>
<tr>
<td><strong>Contact Information</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Kansai Branch</strong></td>
<td>7th Floor, Midohsuji Dai Bldg., 1-2, Minami Kyuhouji-machi 4-chome, Chuo-ku, Osaka 541-0058, Japan</td>
</tr>
<tr>
<td><strong>Address</strong></td>
<td>Tel: 81-6-6243-8281</td>
</tr>
<tr>
<td><strong>Contact Information</strong></td>
<td></td>
</tr>
</tbody>
</table>

(As of March 2015)
Overseas
—Europe—

Bristol
Shintoa (UK) Ltd.
13th Floor, Tower House, Fairfax Street
Bristol BS1 3BN, U.K.
Tel : +44-117-927-9151
Fax : +44-117-927-9152

—North America—

Indianapolis
Shintoa International, Inc.
135 North Pennsylvania Street,
Suite 1360, Indianapolis,
Indiana 46204, U.S.A.
Tel : +1-317-917-1111
Fax : +1-317-917-2222

Phoenix
Shintoa International, Inc.
Phoenix Branch
1620 West Fountainhead Parkway, Suite 509, Tempe,
Arizona 85282, U.S.A.
Tel : +1-480-281-5733
Fax : +1-480-281-5737

(As of March 2015)
Business Departments

**Pet Business Department (Petcare) - P5**
The Pet Business Dept. seeks to develop the pet industry and offer value to pets and their owners alike.

**Health Industry Department (Feedstuffs) - P6**
The Health Industry Dept. contributes to safe food production by effectively using resources and stabilizing domestic supply and demand of feedstuffs.

**Food Vending Machine Department - P7**
The Food Vending Machine Dept. is creating the future of the vending machine business through the installation of vending machines, distribution of soft drink products and other initiatives.

**Metal & Machinery Department - P8**
The Metal & Machinery Dept. provides its customers with a range of high-quality metal, formulated resin, and machinery products, and supports industrial growth throughout the world.

**Aerospace & Marine Department - P9**
The Aerospace & Marine Dept. aspires to introduce cutting-edge products to fulfill future demand for new applications while providing robust support for the legacy products for Japan's defense in the aerospace and marine segments.
Pet Business Department (Petcare)

We provide many functions for the distribution value-chain, for all kinds of pet businesses. As an industry leader, we continually develop our strategy to improve people's lives with their pets.

**Domestic Agencies**
- ROYAL CANIN JAPON
- Mars Japan Limited
- Yamahisa Co., Ltd. (Petio)
- Nutro Japan
- DoggyMan H.A. Co., Ltd.
- Yeaster Co., Ltd.
- Spectrum Brands Japan K.K.
- PETLINE CORPORATION
- AIXIA Corporation
- d.b.f.PET Co., Ltd.
- Nippon Pet Food Co., Ltd.
- etc...

**International Agencies**
- Everclean (United States)
- Nature’s Variety (United States)
- Ezy Dog (Australia)
- United Pets (Italy)

**Others**
- EXPORT
- OEM
- Investment
- Financial Service
Health Industry Department (Feedstuffs)

We are one of the industry leaders in providing feed materials and feed by-products to the market in Japan. We have more than 50 years’ experience and offer advanced feed materials and feed efficiency. Our concept is “Make efficient use of resources and enable profitable growth”. We are always conscious of food safety and feed efficiency, which we achieve by making effective use of both domestic and global resources.

Amino Acids
DL-Methionine, L-Lysine HCl, L-Lysine Sulfate, L-Threonine, L-Tryptophan, Taurine, Other AA

Vitamins
V-A, D3, AD3, E, Cholin, Chloride, Other Vitamins

Minerals
MCP, MDCP, DCP, TCP, MnSO4, MgSO4, CuSO4, MnCO3, MgCO3, Sodium Bicarbonate, Other Minerals

Natural Pigments
Paprika Powder, Extract, Marigold Powder Extracts

Pet Food Ingredients
Natural Antioxidant, Rosemary Extract, Natural Flavor

Animal By-Products
Tallow, Lard, Yellow Grease, Chicken Oil, Fish Oil, MBM (Pork / Poultry), Fish Meal, Dried Silkworm, Krill Meal, Squid Meal, Others

Grain By-Products
Corn, Corn Gluten Feed, Corn Gluten Meal, Corn Germ, Wheat Bran, Rice Bran, Others

Other Ingredients
Brewers Yeast, Seaweed, Litter, Food Industry By-products
Supplier for vending machine operators
We distribute soft drinks to vending machine operators across Japan as the agent for major national brand soft drink producers. These leading soft drink producers include Otsuka, Asahi, Nestle, Pokka-Sapporo, and UCC, to name a few.

Organizer in the vending machine business
To expand into new business areas, we are developing a vending machine business, including the planning, development, management of vending machine and the commercial distribution, logistics, information of soft drink products. In doing so, we are harnessing our extensive experience and activities in the vending machine business as a general trading company.

Soft drink products
Otsuka
Asahi
Nestle
Pokka-Sapporo
UCC
Other Japan made products

Vending machine for food and soft drink
Fuji Electric
Panasonic
SANDEN
KUBOTA
Metal & Machinery Department

We provide products that contribute to industry and offer our experience to support our customers’ business development.

**Metal Products**
Flat Rolled Products
- Plates
  - Hot Rolled Coils & Sheets
  - Pickled and Oiled Coils & Sheets
  - Cold Rolled Coils & Sheets
  - Galvanized Coils & Sheets
  - Other Coated Coils & Sheets
Long Products
- Pipes
- H Beams
- Angles
- Channels
Steel Building-Materials Products
- Expanded Metal
- Deck

**Formulated Resin**
(Application)
- Electronics Device, Transformer and Coil, Power Module,
- Hybrid IC, Capacitor, Resistor
(Performance)
- Heat-Resistant, Water Proof, Insulating, Flame-Resistant,
- High Thermal Conductance, Excellent Mechanical Property,
- Strong Adhesion

**Industrial Machine**
- Vibration Separator
- Dust Collector & Filter
- Waste Compactor, Baler for Plastic, Vinyl, Cartons, Bins & Cans

**Barcode Equipment**
- Barcode Printer
- Warehouse Management System & Equipment
Aerospace & Marine Department

Department Overview:
We have had a major presence in the Japanese aerospace industry for 50 years, retaining good relationships with all major heavy industries as well as Japanese government agencies, namely the Ministry of Defense, Japan Civil Aviation Bureau, and the Japan Coast Guard.

Our strength is in the defense and government market, where we leverage our strong partnership with world-leading aerospace & marine engine manufacturers such as Rolls-Royce and Honeywell. We strive to introduce leading-edge products from manufacturers like these to meet the demand of customers in Japan.

In the Aerospace & Marine Department, we provide diverse services, to satisfy the needs of customers, such as program development support, flawless logistics, continuous effort in introducing modifications & upgrades of products in operation and in, maintenance, repair and overhaul (MRO) support.

To ensure the success of foreign partners in Japan, we provide robust support and assistance to mitigate the business and cultural gaps between East and West, with opportunity research, strategy creation assistance, marketing & sales, development & introduction support, intelligence provision, and distribution transactions.

Major Product Portfolio:

- BR710
- Tay611
- AE3007
- T56/501D
- AE2100
- RTM322
- MTR390
- M250
- Spey SM1C
- CPP
- TFE731
- JFS190
- 36APU
- Ram Air Turbine
- Kamewa WaterJet

Qualification and Certification:
Shintoa has been the member of TRACE to assure transparency. In addition, the Aerospace & Marine Department is JISQ9001 / 9100 certified to ensure quality service.